

# **POUŽITÁ LITERATURA A DOPORUČENÁ ČETBA**

## **ÚVOD: PROČ JE NEPOCTIVOST TAK ZAJÍMAVÁ?**

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## **KAPITOLA 1 JEDNODUCHÝ MODEL RACIONÁLNÍHO PACHATELE**

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## **KAPITOLA 2 OPRAVNÝ FAKTOR PŘIJDE VHOD**

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## KAPITOLA 2B GOLF

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## KAPITOLA 3 ZASLEPENI VLASTNÍMI POHNUTKAMI

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## KAPITOLA 4 KDYŽ JSME UTAHANÍ, TAK TO NEZVLÁDÁME

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## KAPITOLA 6 ŠIDÍME SAMI SEBE

### Založeno na

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### Doporučená četba

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## KAPITOLA 7 KREATIVITA A NEPOCTIVOST: VŠICHNI JSME VYPRAVĚČI

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## KAPITOLA 8 PODVÁDĚNÍ JAKO NEMOC: JAK SE NAKAZÍME NEPOCTIVOSTÍ

### Založeno na

- Christakis, Nicholas A. – Fowler, James H.: *Connected: The Surprising Power of Our Social Networks and How They Shape Our Lives*. New York: Little, Brown, 2009.
- Cialdini, Robert B.: *Influence: The Psychology of Persuasion*. New York: William Morrow, 1993.
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## KAPITOLA 9 ŠVINDLUJEME VESPOLEK: JÁ NA BRÁCHU, BRÁCHA NA MĚ

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- Mazar, Nina – Aggarwal, Pankaj: Greasing the Palm: Can Collectivism Promote Bribery? *Psychological Science*, 2011.
- Wiltermuth, Scott S.: Cheating More When the Spoils Are Split. *Organizational Behavior and Human Decision Processes*, 2011.

## KAPITOLA 10 NAPŮL OPTIMISTICKÝ ZÁVĚR: NEPODVÁDÍME DOST!

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Shariff, Azim – Norenzayan, Ara: Mean Gods Make Good People: Different Views of God Predict Cheating Behavior. *International Journal for the Psychology of Religion*, 2011.

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