Bibliography

- 'Gap acts over Indian child labour', available at news.bbc.co.uk/2/hi/business/7098975.stm.
- RR Anderson, 'Damages for Sellers under the Code's Profit Formula' (1986–1987) 40 Southwestern L J 1021.
- -, 'Incidental and Consequential Damages' (1987) 7 J.L. Commerce 327.
- PS Atiyah, The Rise and Fall of Freedom of Contract (Clarendon Press, Oxford, 1979).
- RP Barbarowicz, 'Loss of Goodwill and Business Reputation' (1970-1971) 75 Dickinson L Rev 63.
- DW Barnes, 'The Net Expectation Interest in Contractual Damages' (1999) 48 Emory L J 1143.
- K Barnett, 'Gain-Based Damages' in R Halson and D Campbell (eds), Research Handbook on Remedies in Private Law (Cheltenham UK Northampton, MA, USA, Edward Elgar, 2019).
- G Baron, 'Do the UNIDROIT Principles of International Commercial Contracts form a New Lex Mercatoria?', available at www.cisg.law.pace.edu/cisg/biblio/baron.html.
- Basedow, 'Towards a Universal Doctrine of Breach of Contract: The Impact of the CISG' (2005) 25 Int'l Rev L Economics 487.
- H Beale (ed), Chitty on Contracts, 33rd edn, vol 1 (London, Sweet & Maxwell, 2019).
- HG Beale, Remedies for Breach of Contract (Sweet & Maxwell, London, 1980).
- Behr, 'The Sales Convention in Europe: From Problems in Drafting to Problems in Practice', available at www.cisg.law.pace.edu/cisg/biblio/behr.html.
- P Benjamin, 'Penalties, Liquidated Damages and Penal Clauses in Commercial Contract: A Comparative Study of English and Continental Law' (1960) 9 ICLQ 600.
- Benjamin's Sale of Goods (7th edn, Thomson-Sweet & Maxwell, London, 2006).
- KP Berger, 'The Lex Mercatoria Doctrine and the UNIDROIT Principles of International Commercial Contracts' (1997) 28 L and Policy Int'l Business 943.
- —, 'Transnational Commercial Law in the Age of Globalization', available at w3.uniroma1.it/idc/centro/publications/42berger.pdf.
- Bernstein, 'Opting out of the Legal System: Extralegal Contractual Relations in the Diamond Industry' (1992) 21 JLS 115.
- —, 'Private Commercial Law in the Cotton Industry: Creating Cooperation through Rules, Norms, and Institutions' (2000–2001) 99 Mich L Rev 1724.
- H Bernstein and J Lookofsky, Understanding the CISG in Europe: a compact guide to the 1980 United Nations Convention on Contracts for the International Sale of Goods, 2nd edn (Kluwer Law International, The Hague, 2003).
- -L Black and TA Carnes, 'The Market Valuation of Corporate Reputation' (2000) 3 Corporate Reputation Rev 31.
- MJ Bonell, An International Restatement of Contract Law: The UNIDROIT Principles of International Commercial Contracts, 3rd edn (Transnational Publishers Inc, Ardsley, NY, 2005).
- —, 'Art. 7 CISG' in CM Bianca and MJ Bonell (eds), Commentary on the International Sales Law: The 1980 Vienna Sales Convention (Giuffrè, Milan, 1987).
- —, 'UNIDROIT Principles 2004 The New Edition of the Principles of International Commercial Contracts Adopted by the International Institute for the Unification of Private Law' (2004) 45 Uniform L Rev 5.
- —, 'The UNIDROIT Principles of International Commercial Contracts and CISG Alternatives or Complementary Instruments?', available at www.cisg.law.pace.edu/cisg/biblio/ulr96.html.
- Borisova, 'Commentary on the Manner in which the UNIDROIT Principles May Be Used to Interpret or Supplement Article 75 of the CISG', available at www.cisg.law.pace.edu/cisg/ principles/uni75.html.

- R Bowd and L Bowd, 'Assessing a Financial Value for Corporate Entity's Reputation: A Proposition of Proposition
- R Bowles and C Whelan, 'Judgments in Foreign Currencies: Extension of the Miliangos Rule' 42 MLR 452.
- MI Braginskiy and VV Vitryanskiy, Contract Law: General Provisions (Dogovornoye pravo: Observolozheniya) (Statut, Moscow 1998).
- RA Brand, 'Exchange Loss Damages and the Uniform-Money Claims Act: The Emperor Hasm's Elothes' (1991/1992) 23 L Policy Int'l Business 1.
- MG Bridge, 'Contractual Damages for Intangible Loss: A Comprehensive Analysis' (1984) @ Comprehensi
- -----, 'Mitigation of Damages in Contract and the Meaning of Avoidable Loss' (1989) 105 LQR 3980
- ----, 'The Evolution of Modern Sales Law' [1991] LMCLQ 52.
- -----, 'Expectation Damages and Uncertain Future' in J Beatson and D Friedmann (eds), Good Familiary and Fault in Contract Law (OUP, Oxford, 1995).
- -----, 'Uniformity and Diversity in the Law of International Sale' (2003) 15 Pace Int'l L Rev 55.
- ——, 'Issues Arising under Articles 64, 72 and 73 of the United Nations Convention on Contract for the International Sale of Goods' (2005–2006) 25 J. L. Commerce 405.
- ----, 'A Law for International Sales' (2007) 37 Hong Kong L J 17.
- -, The International Sale of Goods: Law and Practice, 2nd edn (Oxford, OUP, 2007).
- —, 'The Market Rule of Damages Assessment' in D Saidov and R Cunnington (eds), Command Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- -----, (ed), Benjamin's Sale of Goods, 10th edn (London, Sweet & Maxwell Thomson Recognition).
- -, The Sale of Goods, 4th edn (Oxford, OUP, 2019).
- LC Bulow, 'Consequential Damages and the Duty to Mitigate in New York Maritime Arbitrations (1984) LMCLQ 625.
- A Burrows, 'Contract, Tort and Restitution A Satisfactory Division or Not?' (1983) 99 LQR 2007
- A Burrows, Remedies for Torts, Breach of Contract and Equitable Wrongs, 4th edn (Oxford, 2019).
- ——, 'Are 'Damages on the Wrotham Park Basis' Compensatory, Restitutionary, or Neither?

 D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspective (Oxford, Hart Publishing, 2008).
- -----, 'Negotiating Damages' in C Mitchell and S Watterson, The World of Maritime Commercial Law: Essays in Honour of Francis Rose (Oxford New York, Hart, 2020).
- J Cassels, Remedies: The Law of Damages (Toronto, Irwin Law, 2000).
- M Chen-Wishart, Contract Law, 2nd edn (Oxford, OUP, 2008).
- R Childress and R Burgess, 'Seller's Remedies: The Primacy of UCC 2-708(2)' (1973) 48 New York University L Rev 833.
- Chitty on Contracts, 28th edn, Volume 1 (London, Sweet & Maxwell, 1999).
- R Chun, 'Corporate Reputation: Meaning and Measurement' (2005) 7 Int'l J Management Reviews 91.
- CISG Advisory Council (CISG-AC) Opinion No 5, 'The Buyer's Right to Avoid the Contract of Case of Non-Conforming Goods or Documents', available at www.cisg.law.pace.edu/cisg/CISG-AC-op5.html.
- ——, Opinion No 6, 'Calculation of Damages under CISG Article 74', available at www.cisg.law.pace.edu/cisg/CISG-AC-op6.html.
- —, Opinion No. 8, 'Calculation of Damages under CISG Articles 75 and 76', available www.cisgac.com/file/repository/CISG_AC_Opinion_8_English.pdf.
- —, Opinion No 12, 'Liability of the Seller for Damages Arising out of Personal Injuries Ame Property Damage Caused by Goods and Services under the CISG', available at www.cisgac.com cisgac-opinion-no12.
- MR Cohen, 'The Basis of Contract' (1932-1933) 46 Harvard L R 553.

- J Coleman, Book Review 'The Normative Basis of Economic Analysis: A Critical Review of Richard Posner's the Economics of Justice' (1981–1982) 34 Stanford L Rev 1105.
- H Collins, The Law of Contract, 4th edn (London, Butterworths, 2003).
- ——, Regulating Contracts (Oxford, OUP, 1999).
- Comment, 'Lost Profits as Contract Damages: Problems of Proof and Limitations on Recovery' (1955-1956) 65 Yale L J 992.
- B Coote, 'Contractual Damages, Ruxley, and the Performance Interest' [1997] 56 Cambridge LJ 537.
- RD Cooter, 'The Best Right Laws: Value Foundations of the Economic Analysis of Law' (1989) 64 Notre Dame L Rev 817.
- AL Corbin, Corbin on Contracts: A Comprehensive Treatise on the Working Rules of Contract Law, Vol 5 (St Paul, Minn, West Publishing Co, 2002).
- G Cuniberti, 'Is the CISG Benefiting Anybody? (Convention on Contract for International Sale of Goods' (2006) 39 Vanderbilt J Transnational L 1511.
- R Cunnington, 'The Measure and Availability of Gain-Based Damages for Breach of Contract' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- J Dach, 'Conversion of Foreign Money: A Comparative Study of Changing Rules' (1954) 3 AJCL 155.
- -----, 'Money of Reference and Conversion of Money' (1956) 5 AJCL 512.
- R Danzig, 'Hadley v. Baxendale: A Study in the Industrialization of the Law' (1975) 4 JLS 249.
- C Debattista, Bill of Lading in Export Trade, 3rd edn (Haywards Heath, Tottel Publishing, 2009).
- Deliberations at the 10th Plenary Meeting of the 1980 Vienna Diplomatic Conference, available at www.cisg.law.pace.edu/cisg/plenarycommittee/summary10.html.
- R Demogue, 'Validity of the Theory of Compensatory Damages' (1917-1918) 27 Yale L J 585.
- TA Diamond and H Foss, 'Consequential Damages for Commercial Loss: An Alternative to Hadley v. Baxendale' (1994-1995) 63 Fordham L Rev 665.
- J Dietrich, 'Classifying Precontractual Liability: A Comparative Analysis' (2001) 21 LS 153.
- M Djordjević, 'Arts 74-77' in S Kröll, L Mistelis and P Viscasillas (eds), The United Nations Convention on Contracts for the International Sale of Goods, 2nd edn (München, C.H. Beck and Oxford, Hart, 2018).
- TA Downes, 'Nominalism, Indexation, Excuse and Revalorisation: A Comparative Survey' (1985) 101 LQR 98.
- U Draetta, 'The Notion of Consequential Damages in the International Trade Practice: A Merger of Common Law and Civil Law Concepts' (1991) 4 Int'l Business L J 487.
- RL Dunn, Recovery of Damages for Lost Profits, 6th edn (Alameda, CA, Lawpress, 2006).
- RL Dunn and EP Harry, 'Modeling and Discounting Future Damages' (2002) 193 J Accountancy 49.
- S Eiselen, 'Unresolved Damages Issues of the CISG: A Comparative Analysis' (2005) 38 Comparative Int'l L J Southern Africa 32.
- -, 'Adopting the Vienna Sales Convention: Reflections Eight Years down the Line' (2007) 19 SA Mercantile L J 14.
- ----, 'Remarks on the Manner in which the UNIDROIT Principles of International Commercial Contracts May Be Used to Interpret or Supplement Article 74 of the CISG', available at www.cisg. law.pace.edu/cisg/principles/uni74.html.
- MA Eisenberg, 'Probability and Chance in Contract Law' (1998) 45 U California L Rev 1005.
- -, 'Symposium: A Tribute to Professor Joseph M. Perillo: The Duty to Rescue in Contract Law' (2002-2003) 71 Fordham L Rev 647.
- MP Ellinghaus and EW Wright, 'The Common Law of Contracts: Are Broad Principles Better than Detailed Rules? An Empirical Investigation' (2004–2005) 11 Texas Wesleyan L Rev 399.
- F Enderlein and D Maskow, International Sales Law: United Nations Convention on Contracts for the International Sale of Goods, Convention on the Limitation Period in the International Sale of Goods (New York, Oceana, 1992).
- N Enonchong, 'Contract Damages for Injury to Reputation' (1996) 59 MLR 592.

- RA Epstein, 'Beyond Foreseeability: Consequential Damages in the Law of Contract' (1989) 18 JLS 105.
- EA Farnsworth, 'Legal Remedies for Breach of Contract' (1970) 70 Columbia L Rev 1145.
- -, 'Damages and Specific Relief' (1979) 27 AJCL 247.
- ——, 'Precontractual Liability and Preliminary Agreements: Fair Dealing and Failed Negotiations' (1987) 87 Columbia L Rev 217.
- ——, 'Duties of Good Faith and Fair Dealing under the UNIDROIT Principles, Relevant International Convention, and National Laws' (1995) 3 Tulane J Intl and Comparative L 47.
- —, 'An International Restatement: the UNIDROIT Principles of International Commercial Contracts' (1996–1997) 26 U Baltimore L Rev 1.
- -----, Contracts, 4th edn (New York, Aspen Publishers, 2004).
- J Felemegas, 'The award of counsel's fees under Article 74 CISG, in Zapata Hermanos Sucesores v. Hearthside Baking Co. (2001)' (2002) 6 Vindobona J Int'l Commercial L Arbitration 30.
- ——, 'An Interpretation of Article 74 CISG by the U.S. Circuit Court of Appeals' (2003) 15 Pace Int'l L Rev 91.
- F Ferrari, 'Comparative Ruminations on the Foreseeability of Damages in Contract Law' (1992–1993) 53 Louisiana L Rev 1257.
- —, 'General Principles and International Uniform Commercial Law Conventions: A Study of the 1980 Vienna Sales Convention and the 1988 UNIDROIT Conventions on International Factoring and Leasing' (1998/99) 1 Euro J L Reform 217.
- S Fisher and M Hains, 'Futures Market Law and Practice and the Vienna Sales Convention' [1993] LMCLQ 531.
- HM Flechtner, 'The Several Texts of the CISG in a Decentralized System: Observations on Translations, Reservations and Other Challenges to the Uniformity Principle in Article 7(1)' (1997–1998) 17 J. L. Commerce 187.
- —, 'Recovering Attorneys' Fees as Damages under the U.N. Sales Convention: A Case Study on the New International Commercial Practice and the Role of Case Law in CISG Jurisprudence, with Comments on Zapata Hermanos Sucesores, S.A. v. Hearthside Baking Co.' (2002) 22 Northwestern J Int'l L Business 121.
- H Flechtner and J Lookofsky, 'Viva Zapata! American Procedure and CISG Substance in a U.S. Circuit Court of Appeal' (2003) 7 Vindobona J Int'l Commercial L Arbitration 93.
- C Fombrun, Reputation: Realizing Value from the Corporate Image (Boston, MA, Harvard Business School Press, 1996).
- CJ Fombrun, NA Gardberg and JM Sever, 'The Reputation QuotientSM: A multi-Stakeholder Measure of Corporate Reputation' (2000) 7 J Brand Management 241.
- M Fontaine, 'Content and Performance' (1992) 40 AJCL 645.
- C Fried, Contract as Promise: A Theory of Contractual Obligation (Cambridge, Mass, Harvard University Press, 1981).
- D Friedmann, 'The Performance Interest in Contract Damages' (1995) 111 LQR 628.
- LL Fuller and WR Perdue, Jr, 'The Reliance Interest in Contract Damages: 1' (1936–1937) 46 Yale L J 52.
- LL Fuller and MA Eisenberg, Basic Contract Law (St Paul, Minn, West Group Publishing Co, 1981).
- NM Galston and H Smit (eds), International Sales: The United Nations Convention on Contracts for the International Sale of Goods (New York, Matthew Bender, 1984).
- Z Gao, International Petroleum Contracts: Current Trends and New Directions (London, Graham & Trotman, 1994).
- NA Gardberg, 'Reputatie, Reputation, Réputation, Reputazione, Ruf: A Cross-Cultural Qualitative Analysis of Construct and Instrument Equivalence' (2006) 9 Corporate Reputation Rev 39.
- BA Garner (ed) Black's Law Dictionary, 7th edn (St Paul, Minn, West Publishing Co, 1999).
- AM Garro, 'The Gap-Filling Role of the UNIDROIT Principles in International Sales Law: Some Comments on the Interplay between the Principles and the CISG' (1994–1995) 69 Tulane L Rev 1149.

- -, 'The Contribution of the UNIDROIT Principles to the Advancement of International Commercial Arbitration' (1994) 3 Tulane J Int'l Comparative L 93.
- M Gebauer, 'Uniform Law, General Principles and Autonomous Interpretation' (2000) 5 Uniform L Rev 683.
- CP Gillette, 'Reputation and Intermediaries in Electronic Commerce' (2001–2002) 62 La L Rev 1165.
- CP Gillette and RE Scott, 'The Political Economy of International Sales Law' (2005) 25 Int'l Rev L Economics 446.
- DM Goderre, 'International Negotiations Gone Sour: Precontractual Liability under the United Nations Sales Convention' (1997) 66 U Cincinnati L Rev 257.
- DL Goetz, KL Moore, DE Perry, DS Raab and JS Ross, 'Article Two Warranties in Commercial Transactions: An Update' (1987) 72 Cornell L Rev 1159.
- R Goode, Commercial Law in the Next Millennium (London, Sweet & Maxwell, 1998).
- ----, 'International Restatements of Contract and English Contract Law' in EZ Lomnicka and CGJ Morse (eds), Contemporary Issues in Commercial Law – Essays in Honour of Professor AG Guest (London, Sweet & Maxwell, 1997).
- R Goode, H Kronke and E McKendrick, Transnational Commercial Law: Text, Cases, and Materials, 2nd edn (Oxford, OUP, 2015).
- JY Gotanda, 'Awarding Interest in International Arbitration' (1996) 90 AJIL 40.
- ----, 'Awarding Costs and Attorney's Fees in International Commercial Arbitrations' (1999) 21 Mich I Int'l L 1.
- ——, 'Recovering Lost Profits in International Disputes' (2004) 36 Georgetown J Int'l L 61.
- -, 'Damages in Lieu of Performance Because of Breach of Contract' (Villanova University School of Law Working Paper No. 2006-8, 2006, Paper 53).
- ----, 'Using the UNIDROIT Principles to Fill Gaps in the CISG' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- JC Gulotta, Jr., 'Anticipatory Breach A Comparative Analysis' (1976) 50 Tulane L Rev 927.
- AF Halaby, 'No Summary Judgement for You! One State's (Unjustified) Treatment of Contract Claims for Lost Profits' [1998] U Miami Business L Rev 57.
- D Hamer, "Chance Would Be a Fine Thing": Proof of Causation and Quantum in an Unpredictable World' (1999) 23 Melbourne ULR 557.
- M Hammerson and E Richardson, 'Long-Term Gas Sales Agreements' in D Saidov (ed), Research Handbook on International and Comparative Law Sale of Goods Law (Edward Elgar, Cheltenham, 2019).
- RG Hammond, 'Compensation for the Lost Value of Money: A Canadian Proposal' (1983) 99 LQR 68.
- S Han, 'Principles of Asian Contract Law: An Endeavor of Regional Harmonization of Contract Law in East Asia' (2013) 58 Villanova L Rev 589.
- D Harris, 'Incentives to Perform, or Break Contracts' (1992) 45 Current Legal Problems 29.
- —, A Ogus, and J Phillips, 'Contract Remedies and the Consumer Surplus' (1979) 95 LQR 581.
- D Harris, D Campbell and R Halson, Remedies in Contract and Tort, 2nd edn (Cambridge, CUP, 2002).
- RJ Harris, 'A General Theory for Measuring Seller's Damages for Total Breach of Contract' (1961-1962) 60 Michigan L Rev 577.
- ----, 'A Radical Restatement of the Law of Seller's Damages: Sales Act and Commercial Code Results Compared' (1965-1966) 18 Stanford L Rev 66.
- C Hawes, 'Damages for Defective Goods' (2005) 121 LQR 389.
- HLA Hart and T Honore, Causation in the Law, 2nd edn (Oxford, Clarendon Press, 1985).
- J Hellner, 'The Limits of Contractual Damages in the Scandinavian Law of Sales' (1966) 10 Scandinavian L S 37.
- R Herber, 'Preamble and Arts. 1-7 CISG' in P Schlechtriem (ed), Commentary on the UN Convention on the International Sale of Goods (CISG), 2nd edn (in translation) (Oxford, Clarendon Press, 1998).

- JR Hicks, 'The Foundations of Welfare Economics (1939) 49 Economic J 696.
- JS Hobhouse, 'International Conventions and Commercial Law: The Pursuit of Uniformity' (1990) 106 LQR 530.
- M Hogg, 'Lost Chances in Contract and Delict Golden Opportunities for Litigation' [1997] SLT 71.
- JB Holisky, 'Finding the "Lost Volume Seller": Two Independent Sales Deserve Two Profits under Illinois Law' (1988) 22 John Marshall L Rev 363.
- JO Honnold, Uniform Law for International Sales under the 1980 United Nations Conventions, 3rd edn (Deventer, Kluwer Law International, 1999).
- AM Honore, 'Causation and Remoteness of Damage' in K Zweigert and K Drobnig (eds. International Encyclopedia of Comparative Law, Vol 11 (The Hague, Martinus Nijhoff Publishers, 1971) ch 7.
- T Honore, 'Causation in the Law', available at plato.stanford.edu/entries/causation-law.
- P Huber, 'CISG The Structure of Remedies' (2007) 71 Rabels Zeitschrift für ausländisches und internationales Privatrecht 13.
- RE Hudec, 'Restating the "Reliance Interest" (1981-1982) 67 Cornell L Rev 704.
- A Hudson, 'Money as Property in Financial Transactions' (1999) 14 J Int'l Banking L 170.
- R Hyland, 'On Setting Forth the Law of Contract: A Foreword' (1992) 40 AJCL 541.
- Introduction to the 1994 edition in UNIDROIT Principles of International Commercial Contracts 2004 (UNIDROIT, Rome 2004).
- OS Ioffe, Otvetstvennost' po Sovetskomu Grazhdanskomu Pravu (Leningrad, LGU, 1955).
- OS Ioffe, Law of Obligations (Obyazatelstvennoye pravo) (Moscow, Juridical Literature, 1975).
- J Jackson, 'Global Economics and International Economic Law' (1998) 1 JIEL 1.
- JH Jackson, WJ Davey and AO Sykes, Jr., Legal Problems of International Economic Relations: Cases, Materials and International Regulation of Transnational Economic Relations, 3rd edm (St Paul, Minn, West Publishing Co, 1995).
- N Kaldor, 'Welfare Propositions of Economics and Inter-Personal Comparisons of Utility' (1939) 49 Economic J 549.
- AW Katz, 'Remedies for Breach of Contract under the CISG' (2006) 25 Int'l Rev L Economics 378.
- MB Kelly, 'Living without the Avoidable Consequences Doctrine in Contract Remedies' (1996) 33

 San Diego L Rev 175.
- T Kelly, 'How Does the Cookie Crumble? Legal Costs under a Uniform Interpretation of the United Nations Convention on Contracts for the International Sale of Goods' (2003) 1 Nordic J Commercial L, available at www.njcl.fi/1_2003/commentary2.pdf.
- F Kessler and E Fine, 'Culpa in Contrahendo, Bargaining in Good Faith, and Freedom of Contract: A Comparative Study' (1963–1964) 77 Harvard L Rev 401.
- J Klein, 'Good Faith in International Transactions' (1993) 15 Liverpool L Rev 115.
- J Klein and C Bachechi, 'Precontractual Liability and the Duty of Good Faith Negotiation in International Transactions' (1994–1995) 17 Houston J Int'l L 1.
- V Knapp, 'Arts. 74-77 CISG' in CM Bianca and MJ Bonell (eds), Commentary on the International Sales Law: The 1980 Vienna Sales Convention (Milan, Giuffrè, 1987).
- J Knott, 'A Quarter of a Century of Foreign Currency Judgments: The Wealth-Time Continuum in Perspective' [1994] LMCLQ 325.
- R Koch, 'Commentary on Whether the UNIDROIT Principles of International Commercial Contracts May Be Used to Interpret or Supplement Article 25 CISG', available at www.cisg.law.pace.edu/cisg/biblio/koch1.html#rki.
- KM Kolaski and M Kuga, 'Measuring Commercial Damages via Lost Profits or Loss of Business Value: Are these Measures Redundant or Distinguishable?' (1998–1999) 18 J L Commerce 1.
- AS Komarov, Otvetstvennost' v kommercheskom oborote (Moscow, Juridical Literature, 1991).
- —, 'The Limitation of Contract Damages in Domestic Legal Systems and International Instruments' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).

- P Koneru, 'The International Interpretation of the UN Convention on Contracts for the International Sale of Goods: An Approach Based on General Principles' (1997) 6 Minnesota J Global Trade 105.
- H Kötz, 'Civil Justice Systems in Europe and the United States' (2003) 13 Duke J Comparative Int'l L 61.
- A Kramer, 'An Agreement-Centred Approach to Remoteness and Contract Damages' in N Cohen and E McKendrick (eds), Comparative Remedies for Breach of Contract (Oxford, Hart Publishing, 2005).
- ——, 'Remoteness: New Problems with the Old Test' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- AH Kritzer, 'Observations on the Use of the Principles of European Contract Law as an Aid to CISG Research', available at cisgw3.law.pace.edu/cisg/text/peclcomp.html.
- -, 'Reasonableness', available at www.cisg.law.pace.edu/cisg/text/reason.html#schl.
- H Kronke, 'The UN Sales Convention, The UNIDROIT Contract Principles and the Way Beyond' (2005-2006) 25 J L Commerce 451.
- JT Landa, 'Hadley v. Baxendale and the Expansion of the Middleman Economy' (1987) 16 JLS 455. O Lando, 'European Contract Law' (1983) 31 AJCL 653.
- ----, 'Assessing the Role of the UNIDROIT Principles in the Harmonization of Arbitration Law' (1994) 3 Tulane J Int'l Comparative L 129.
- ----, 'Comparative Law and Lawmaking' (2000-2001) 75 Tulane L Rev 1015.
- ——, 'Salient Features of the Principles of European Contract Law: A Comparison with the UCC' (2001) 13 Pace Int'l L Rev 339.
- ——, 'CISG and Its Followers: A Proposal to Adopt Some International Principles of Contract Law' (2005) 53 AJCL 379.
- O Lando and H Beale (eds), Principles of European Contract Law: Parts I and II (prepared by the Commission on European Contract Law; The Hague, Kluwer Law International, 2000).
- FH Lawson, Remedies of English Law, 2nd edn (London, Butterworths, 1980).
- S Le Pautremat, 'Mitigation of Damage: A French Perspective' (2006) 55 ICLQ 205.
- P Linzer, 'On the Amorality of Contract Remedies Efficiency, Equity, and the Second Restatement' (1981) 81 Columbia L Rev 111.
- P Lipton, 'Causation Outside the Law' in H Gross and R Harrison (eds), Jurisprudence: Cambridge Essays (Oxford, OUP, 1992).
- Q Liu, 'Claiming Damages upon an Anticipatory Breach: Why Should an Acceptance Be Necessary?' (2005) 25 LS 559.
- GG Letterman, UNIDROIT's Rules in Practice: Standard International Contracts and Applicable Rules (The Hague, Kluwer Law International, 2001).
- PG Lewellyn, 'Corporate Reputation: Focusing on Zeitgeist' (2002) 41 Business & Society 415.
- J Lookofsky, Consequential Damages in Comparative Context: From Breach of Promise to Monetary Remedy in the American, Scandinavian and International Law of Contracts and Sales (Copenhagen, Danmarks Jurist, 1989).
- D Maskow, 'Article 58' in CM Bianca and MJ Bonell (eds), Commentary on the International Sales Law: The 1980 Vienna Sales Convention (Milan, Giuffre, 1987).
- CT McCormick, Handbook on the Law of Damages (St Paul, Minn, West Publishing Co, 1935).
- H McGregor, McGregor on Damages, 20th edn (London, Sweet & Maxwell, 2019).
- -, 'The Role of Mitigation in the Assessment of Damages' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- E McKendrick, Goode on Commercial Law, 5th edn (London, Penguin, 2016).
- McKendrick and Worthington, 'Damages for Non-Pecuniary Loss' in N Cohen and E McKendrick (eds), Comparative Remedies for Breach of Contract (Oxford, Hart Publishing, 2005).
- D McLauchlan, 'Expectation Damages: Avoided Loss, Offsetting Gains and Subsequent Events' Instruments' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- JG MacIntosh and DC Frydenlund, 'An Investment Approach to a Theory of Contract Mitigation' (1987) 37 University Toronto L J 113.

- E Mackaay and C Fabien, 'Civil Law and the Fight Against Inflation-A Legal and Economic Analysis of the Quebec Case' (1983–1984) 44 Louisiana L Rev 719.
- PJ McConnaughay, 'Rethinking the Role of Law and Contracts in East-West Commercial Relationships' (2001) 41 Virginia J Intl L 470.
- U Magnus, 'General Principles of UN-Sales Law', available at www.cisg.law.pace.edu/cisg/text
 magnus.html.
- ----, 'Remarks on good faith', available at www.cisg.law.pace.edu/cisg/principles/uni7.html.
- The Rt Hon Lord Mance, The Common Law and Europe: Differences of Style or Substance Do They Matter? Holdsworth Club Presidential Address delivered in Birmingham Law School 24 November 2006, published by Holdsworth Club of the University of Birmingham, 2007.
- A Michaud, 'Mitigation of Damage in the Context of Remedies for Breach of Contract' (1984) 15

 Revue Générale de Droit 293.
- JS Mill, 'Sedgwick's Discourse' in JM Robson (ed) The Collected Works of John Stuart Mill, Volume X, Essays on Ethics, Religion and Society (London, University of Toronto Press, Routledge and Kegan Paul Ltd, 1969).
- L Mistelis, 'Is Harmonisation a Necessary Evil? The Future of Harmonisation and New Sources of International Trade Law' in I Fletcher, L Mistelis and M Cremona (eds), Foundations and Perspectives of International Trade Law (London, Sweet & Maxwell, 2001).
- R Momberg and S Vogenauer (eds), The Principles of Latin American Contract Law (Oxford, Hart, 2017).
- C Morris, 'On the Teaching of Legal Cause' (1939) 39 Columbia L Rev 1087.
- A Mullis, 'Avoidance for Breach under the Vienna Convention; A Critical Analysis of Some of the Early Cases' in M Andenas and N Jareborg (eds), Anglo-Swedish Studies in Law (Uppsala, Iustus Förlag, 1999).
- —, 'Recoverability of Lost Resale Profit and Compensation Paid to a Sub-Buyer under the Vienna Convention' at the Conference on 'Contract Damages: Domestic and International Perspectives' held in Birmingham, UK, June 2007.
- —, 'Twenty-Five Years On The United Kingdom, Damages and the Vienna Sales Convention' (2007) 71 Rabels Zeitschrift für ausländisches und internationales Privatrecht 35.
- E Muñoz and DO Ament-Guemez, 'Calculation of Damages on the Basis of the Breaching Party's Profits under The CISG' (2017) 8 George Mason J Int'l Commercial L 201.
- AG Murphey, Jr., 'Consequential Damages in Contracts for the International Sale of Goods and the Legacy of Hadley' (1989) 23 Geo Wash J Int'l L and Econ 415.
- NE Nedzel, 'A Comparative Study of Good Faith, Fair Dealing, and Precontractual Liability' (1997) 12 Tulane European Civil L Forum 97.
- B Nicholas, 'Rules and Terms Civil and Common Law' (1973-1974) 48 Tulane L R 946.
- ——, 'Art. 78 CISG' in CM Bianca and MJ Bonell (eds), Commentary on the International Sales Law: The 1980 Vienna Sales Convention (Milan, Giuffrè, 1987).
- ----, 'Vienna Convention on International Sales Law' (1989) 105 LQR 201.
- ----, The French Law of Contract, 2nd edn (Oxford, Clarendon Press, 1992).
- ——, 'Fault and Breach of Contract' in J Beatson and D Friedmann (eds), Good Faith and Fault in Contract Law (Oxford, Clarendon Press, 1995).
- Note, 'Damages for Loss of Prospective Crops' (1920-1921) 34 Harv L Rev 662.
- Note, 'Damages Loss of Profits Caused by Breach of Contract Proof of Certainty' (1932-1933) 17 Minnesota L Rev 194.
- ----, 'The Requirement of Certainty in the Proof of Lost Profits' (1950) 64 Harv L Rev 317.
- AI Ogus, The Law of Damages (London, Butterworths, 1973).
- ——, 'The Economic Basis of Damages for Breach of Contract: Inducement and Expectation' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- CG Orlandi, 'Procedural Law Issues and Law Conventions' (2000) 5 Uniform L Rev 23.
- EW Patterson, 'The Apportionment of Business Risks through Legal Devices' (1924) 24 Columbia L Rev 335.

- E Peel, Treitel on the Law of Contract, 15th edn (London, Thomson-Sweet & Maxwell, 2020).
- IS Peretyorskiy and IB Novitskiy, Roman Private Law (Rimskoye Chastnoye Pravo) (Moscow, Yurist, 1999).
- JM Perillo, 'UNIDROIT Principles of International Commercial Contracts: The Black Letter Text and a Review' (1994–1995) 63 Fordham L Rev 281.
- EA Peters, 'Remedies for Breach of Contract Relating to the Sale of Goods Under the Uniform Commercial Code: A Roadmap for Article Two' (1963-1964) 73 Yale L J 199.
- J Poole, 'Loss of Chance and the Evaluation of Hypotheticals in Contractual Claims' [2007] LMCLQ 63.
- RA Posner, Economic Analysis of Law, 6th edn (New York, Aspen Publishers, 2003).
- RJ Pothier, A Treatise on Obligations, Considered in a Moral and Legal View (Clark NJ, The Lawbook Exchange, Ltd, 1999).
- R Powell, 'Good Faith in Contracts' (1956) 9 Current Legal Problems 16.
- C Proctor, Mann on the Legal Aspect of Money, 6th edn (Oxford, OUP, 2005).
- —, 'Changes in Monetary Value and the Assessment of Damages' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- J Ramberg, ICC Guide to Incoterms 2000: Understanding and Practical Use (Paris, ICC Publishing SA, 1999).
- —, International Commercial Transactions (ICC Publication 624, 2nd edn (The Netherlands, Kluwer Law International, 2000).
- ——, International Commercial Transactions, 3rd edn (Stockholm, ICC Norstedts Juridik, 2004).
 RF Reilly and RP Schweihs, Valuing Intangible Assets (New York, McGraw-Hill, 1999).
- K Rosenn, Law and Inflation (Philadelphia, University of Pennsylvania Press, 1982).
- A Rosett, 'The UNIDROIT Principles of International Commercial Contracts: A New Approach to International Commercial Contracts, Part I' (1998) 46 (Supp.) AJCL 347.
- —, 'Unification, Harmonization, Restatement, Codification, and Reform in International Commercial Law' (1992) 40 AJCL 683.
- D Saidov, 'Methods of Limiting Damages under the UN Convention on Contracts for the International Sale of Goods' (2002) 14 Pace Intl L Rev 307.
- —, 'Cases on the Sales Convention and the UNIDROIT Principles Decided in the Russian Federation: An Update' (2005) 9 Vindobona J Int'l Commercial L Arbitration 1.
- ----, 'Damages: The Need for Uniformity' (2005-2006) 25 J L Commerce 393.
- ——, 'Anticipatory Non-Performance and Underlying Values of the UNIDROIT Principles' (2006) 11 Uniform L Rev 795.
- -----, 'Standards of Proving Loss and Determining the Amount of Damages' (2006) 22 J Contract L 1.
- —, 'Causation in Damages: The Convention on Contracts for the International Sale of Goods, the UNIDROIT Principles of International Commercial Contracts, the Principles of European Contract Law' in Review of the Convention on Contracts for the International Sale of Goods (CISG) 2004–2005 (München, Sellier European Law Publishers, 2006).
- —, 'Damage to Business Reputation and Goodwill under the Vienna Sales Convention' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- —, 'Remedies for a Documentary Breach: English Law and the CISG' in K Rowley, L DiMatteo, S Saintier and Q Zhou (eds), Current Issues in Commercial Contracts: Transatlantic Perspectives (New York, CUP, 2013).
- Conformity of Goods and Documents The Vienna Sales Convention (Oxford, Hart Publishing, 2015).
- —, 'Arts 71–73' in S Kröll, L Mistelis and P Viscasillas (eds), The United Nations Convention on Contracts for the International Sale of Goods, 2nd edn (München, C.H. Beck and Oxford, Hart, 2018).
- —, (ed), Research Handbook on International and Comparative Law Sale of Goods Law (Cheltenham, Edward Elgar, 2019).

- —, 'Trade Usages in International Sales Law' in D Saidov (ed), Research Handbook on International and Comparative Law Sale of Goods Law (Cheltenham, Edward Elgar, 2019).
- D Saidov and R Cunnington, 'Current Themes in the Law of Contract Damages: Introductory Remarks' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Hart Publishing, Oxford, 2008).
- M Saldana, 'Cross Border Transactions', Practising Law Institute, Corporate Law and Practice Course Handbook Series (PLI Order N B0-003A, 1998).
- R Samek, 'Relevant Time of Foreseeability of Damages' (1964) 38 Australian L J 125.
- PD Savkin (ed), Praktika MKAS pri TPP RF: 2004–2016 K 85-letiyu MKAS (Moskva, Nauka Prava Elektronnaya biblioteka, 2017).
- P Schlechtriem, 'Calculation of Damages in the Event of Anticipatory Brach under the CISG', available at www.cisg-online.ch/cisg/FS%20Hellner.pdf.
- ——, 'Subsequent Performance and Delivery Deadlines Avoidance of CISG Sales Contracts Due to Non-conformity of the Goods' (2006) Pace Int'l L Rev 83.
- ——, 'Damages, Avoidance of the Contract and Performance Interest under the CISG', available at www.cisg-online.ch/cisg/Schlechtriem_Damages_Avoidance.pdf.
- —, 'Interpretation, Gap-Filling and Further Development of the UN Sales Convention', available at cisgw3.law.pace.edu/cisg/biblio/schlechtriem6.html.
- -----, Uniform Sales Law: The UN-Convention on Contracts for the International Sale of Goods (Vienna, Manz Verlag, 1986).
- —, 'Effectiveness and Binding Nature of Declarations (Notices, Requests or Other Communications) under Part II and Part III of the CISG' (1995) Cornell Review of the Convention on Contracts for the International Sale of Goods 95.
- C Schmitthoff, 'The Duty to Mitigate' [1961] JBL 361.
- EC Schneider, 'Measuring Damages under the CISG', available at www.cisg.law.pace.edu/cisg/text/cross/cross-74.html.
- ----, 'Consequential Damages in the International Sale of Goods: Analysis of Two Decisions', available at www.cisg.law.pace.edu/cisg/wais/db/articles/schnedr2.html.
- UG Schroeter, 'Has the UN Sales Convention Achieved its Key Purpose(s)?' in D Saidov (ed), Research Handbook on International and Comparative Law Sale of Goods Law (Cheltenham, Edward Elgar, 2019).
- P Schulman, 'Economic Damages: Discounting Concepts and Alternatives' [1999] Colorado Lawyer 41.
- I Schwenzer, 'Avoidance of the Contract in Case of Non-Conforming Goods (Article 49(1)(a) CISG)' (2005–2006) 25 J L Commerce 437.
- ——, 'Arts 74–77', in I Schwenzer (ed), Schlechtriem and Schwenzer Commentary on the UN Convention on the International Sale of Goods (CISG), 4th edn (Oxford, OUP, 2016).
- I Schwenzer and P Hachem, 'The Scope of the CISG Provisions on Damages' in D Saidov and R Cunnington (eds), Contract Damages: Domestic and International Perspectives (Oxford, Hart Publishing, 2008).
- ——, 'Arts 1–6 CISG' in I Schwenzer (ed), Schlechtriem and Schwenzer Commentary on the UN Convention on the International Sale of Goods (CISG), 4th edn (Oxford, OUP, 2016).
- RE Scott, 'The Case for Market Damages: Revisiting the Lost Profits Puzzle' (1990) 57 The University Chicago L Rev 1155.
- JA Sebert, Jr., 'Remedies under Article Two of the Uniform Commercial Code: An Agenda for Review' (1981–1982) 130 U Pennsylvania L Rev 360.
- Secretariat Commentary of the 1978 Draft Convention.
- AP Sergeyev and YK Tolstoy, Civil Law (Grazhdanskoye pravo) (Prospect Publishing House, Moscow 1998) Part 1.
- MG Shanker, 'The Case for a Literal Reading of UCC Section 2-708(2) (One Profit for the Reseller)' (1973) 24 Case Western Reserve L Rev 697.

- R Shaw, 'Brand Valuation' (2004), available at www.mbpi.biz/Brand_Valuation.PDF.
- D Sim, 'The Scope and Application of Good Faith in the Vienna Convention on Contracts for the International Sale of Goods', available at www.cisg.law.pace.edu/cisg/biblio/sim1.html#iiib.
- D Simon and GA Novack, 'Limiting the Buyer's Market Damages to Lost Profits: A Challenge to the Enforceability of Market Contracts' (1978–1979) 92 Harv L. Rev 1395.
- EE Smith, JS Dzienkowski, JS Lowe, OL Anderson and GB Conine, International Petroleum Transactions, 2nd edn (Denver, Rocky Mountain Mineral Law Foundation, 2000).
- J Smith, The Law of Contract, 4th edn (London, Sweet & Maxwell, 2002).
- SA Smith, Contract Theory (Oxford, OUP, 2004).
- R Speidel and K Clay, 'Seller's Recovery of Overhead Under UCC Section 2-708 (2): Economic Cost Theory and Contract Remedial Policy' (1972) 57 Cornell L Rev 681.
- Status 1980 United Nations Convention on Contracts for the International Sale of Goods, available at www.uncitral.org/uncitral/en/uncitral_texts/sale_goods/1980CISG_status.html.
- H Stoll, 'Damages: Article 74' in P Schlechtriem (ed), Commentary on the UN Convention on the International Sale of Goods (CISG), 2nd edn (Oxford, OUP, 1998).
- H Stoll and G Gruber, 'Arts. 74-77 CISG' in P Schlechtriem and I Schwenzer (eds), Commentary on the UN Convention on the International Sale of Goods, 2nd (English) edn (Oxford, OUP, 2005).
- MG Strub, 'The Convention on the International Sale of Goods: Anticipatory Repudiation Provisions and Developing Countries' (1989) 38 ICLQ 475.
- M Sussdorff, 'The Value to be Found in Corporate Reputation', available at csreurope.org/news/csr/ one-entry?entry%5fid=114278.
- JS Sutton, 'Measuring Damages under the United Nations Convention on the International Sale of Goods' (1989) 50 Ohio State L J 737.
- K Takahashi, 'Right to Terminate (Avoid) International Sales of Commodities' [2003] JBL 102.
- D Tallon, 'Arts. 79-84 CISG' in CM Bianca and MJ Bonell (eds), Commentary on the International Sales Law: The 1980 Vienna Sales Convention (Milan, Giuffre, 1987).
- -, 'French Report' in D Harris and D Tallon (eds), Contract Law Today: Anglo-French Comparisons (Clarendon Press, Oxford 1991).
- C Thiele, 'Interest on Damages and Rate of Interest under Article 78 of the United Nations Convention for the International Sale of Goods' (1998) 2 Vindobona J Int'l Commercial L Arbitration 3.
- P Todd, International Trade Law (London, Thomson-Sweet & Maxwell, 2003).
- GH Treitel, Remedies for Breach of Contract: A Comparative Account (Oxford, Clarendon Press, 1988).
- -, 'Assessment of Damages for Wrongful Repudiation' (2007) 123 LQR 9.
- A Tunc, Commentary on the Hague Conventions of the 1st of July 1964 on International Sale of Goods and the Formation of the Contract of Sale, available at www.cisg.law.pace.edu/cisg/biblio/ tunc.html.
- UNCITRAL Digest of Case Law on the United Nations Convention on the International Sale of Goods (2004), available at www.uncitral.org/uncitral/en/case_law/digests/cisg.html.
- United Nations Compensation Commission, Panel of the Commissioners, Panel F1, Recommendation S/AC.26, 23 September 1997, available at www.unilex.info/dynasite.cfm?dssid=2377&dsmid=13 621&x=1.
- H van Houtte, 'The UNIDROIT Principles of International Commercial Contracts' (1995) 11 Arbitration Int'l 373.
- J Vanto, 'Attorney's Fees as Damages in International Commercial Litigation' (2003) 15 Pace Int'l L Rev 203.
- H Veytia, 'The Requirement of Justice and Equity in Contracts' (1994-1995) 69 Tulane L Rev 1191.
- MPP Viscasillas, 'UNIDROIT Principles of International Commercial Contracts: Sphere of Application and General Provisions' (1996) 13 Arizona J Int'l and Comparative L 380.

- E Visser, 'Gaps in the CISG: In General and with Specific Emphasis on the Interpretation of the Remedial Provisions of the Convention in the Light of the General Principles of the CISG available at www.cisg.law.pace.edu/cisg/biblio/visser.html.
- A Von Mehren, 'General View of Contract' in International Encyclopedia of Comparative Law-Vol VII (Tübingen, Mohr; Alphen a/d Rijn, Sijthoff & Nordhoff, 1981).
- AT Von Mehren and JR Gordley, The Civil Law System: An Introduction to the Comparative Study of Law, 2nd edn (Boston, Little, Brown & Co, 1977).
- S Waddams, 'The Date for the Assessment of Damages' (1981) 97 LQR 445.
- ----, 'Damages: Assessment of Uncertainties' (1998) 13 J Contract Law 55.
- -----, The Law of Damages, 4th edn (Toronto, Canada Law Book Inc, 2004).
- —, 'The Modern History of Remedies for Breach of Contract' in R Halson and D Campbell (eds), Research Handbook on Remedies in Private Law (Edward Elgar, Cheltenham UK Northampton, MA, USA, 2019).
- TW Waelde, 'Contract and Enforceability in International Business: What Works?', available are www.dundee.ac.uk/cepmlp/journal/html/vol5/vol5-8.html.
- SL Wartick, 'Measuring Corporate Reputation: Definition and Data' (2002) 41 Business & Society 371,
- DWM Waters, 'The Concept of Market in the Sale of Goods' (1958) 36 The Canadian Bar Rev 360.

 EJ Weinrib, 'A Step Forward in Factual Causation' (1975) 38 MLR 518.
- H Weisburg and C Ryan, 'Means to Be Made Whole: Damages in the Context of International Investment Arbitration' in Y Derains and RH Kreindler, Evaluation of Damages in International Arbitration (Dossiers of the ICC Institute of World Business Law, 2006).
- MD Weisman and Clements, 'Protecting Reasonable Expectations: Proof of Lost Profits for New Business' (1991) 76 Massachusetts L Rev 186.
- F Werro and EM Belser, 'Switzerland' in MJ Bonell (ed), A New Approach to International Commercial Contracts: The UNIDROIT Principles of International Commercial Contract (The Netherlands, Kluwer Law International, 1999).
- JJ White and RS Summers, Uniform Commercial Code, 5th edn (St Paul, Minn, West Publishing Co, 2000).
- T Wilhelmsson, 'Good Faith and the Duty of Disclosure in Commercial Contracting The Nordic Experience' in R Brownsword, NJ Hird and G Howells (eds), Good Faith in Contract: Concept and Context (Aldershot, Ashgate, 1999).
- M Will, 'Arts. 45-52 CISG' in CM Bianca and MJ Bonell, Commentary on the International Sales Law: The 1980 Vienna Sales Convention (Milan, Giuffrè, 1987).
- G Williams 'Causation in the Law' [1961] Cambridge L J 62.
- D Winterton, 'Two Conceptions of the 'Performance Interest' in Contract Damages' in R Halson and D Campbell (eds), Research Handbook on Remedies in Private Law (Cheltenham UK – Northampton, MA, Edward Elgar, 2019).
- CT Wonnell, 'Efficiency and Conservatism' (2001) 80 Nebraska L Rev 643.
- Lord Wright, 'Notes on Causation and Responsibility in English Law' [1955] Cambridge L J 163.
- E Yang, 'Assessment of Damages for Breach of an Option' [2004] JBL 437.
- J Yovel, 'Comparison between Provisions of the CISG (Measurement of Damages when Contract Avoided: Article 76) and the Counterpart Provisions of the PECL (Article 9:507)', available at www.cisg.law.pace.edu/cisg/text/peclcomp76.html.
- ——, 'Buyer's Right to Avoid the Contract: Comparison between Provisions of the CISG (Article 49) and the Counterpart Provisions of the PECL (Articles 9:301, 9:303 and 8:106)', available at www.cisg.law.pace.edu/cisg/text/peclcomp49.html#jyvii.
- B Zeller, 'Interpretation of Article 74 Zapata Hermanos Sucesores v Hearthside Baking Where Next?' (2004) 1 Nordic J Commercial L, available at www.njcl.fi/1_2004/commentary1.pdf.
- —, Damages under the Convention on Contracts for the International Sale of Goods (New York, Oceana, 2005).

- JS Ziegel, 'The Remedial Provisions in the Vienna Sales Convention: Some Common Law Perspectives' in NM Galston and H Smit (eds), International Sales: The United Nations Convention on Contracts for the International Sale of Goods (New York, Matthew Bender, 1984).
- International Sale of Goods, available at www.cisg.law.pace.edu/cisg/text/ziegel80.html.
- AF Zoccolillo, Jr., 'Determination of the Interest Rate under the 1980 United Nations Convention on Contracts for the International Sale of Goods: General Principles vs. National Law' (1997) 1 Vindobona J Int'l Commercial L Arbitration 3.