Contents

Part I

	List of figures	page xiv
	List of tables	xvi
	List of boxes	xvii
	List of additional topics online	xviii
	Preface	xxi
	Acknowledgements	xxiii
1	Introduction	1
	Definitions, Milest is areas sultural payabology?	3
	Definitions: What is cross-cultural psychology? Themes of debate	5
	Theme 1: Culture as internal or external to the person	5
	Theme 2: Relativism–universalism	6
	Theme 3: Psychological organization of cultural differences	8
	A few caveats	10
	Interpretive positions	11
	Culture-comparative psychology	11
	Cultural psychology	16
	Indigenous psychology	18 20
	Designing cross-cultural research Sampling	20
	Qualitative and quantitative approaches	22
	Dealing with threats to interpretation	26
	Equivalence of concepts and data	26
	Generalization	28
	Distinguishing culture-level and individual-level variance	29
	Conclusions	30
	Key terms	31
	Further reading	31
\		
)	Similarities and differences in behavior across cultures	33
2	Individual development: Infancy and early childhood	35
	Culture as context for development Modes of transmission	36 41

viii

Contents

		Enculturation and socialization Gender differences across cultures	43 45
		Parental ethnotheories	50
		Infancy and early childhood	52
		Cultural variation in infant development	52
		Attachment patterns	58
		Early social cognition	60
		Conclusions	63
		Key terms	64
		Further reading	64
	3	Individual development: Childhood, adolescence and adulthood	65
		Childhood and adolescence	66
		Childhood and adolescence as a cultural notion	66
		Childhood as a formative period for adulthood	68
		Adulthood	72
		Early adulthood: Mating and partnership	73
		Middle adulthood: Parenting and the family	75
		Late adulthood	78
		Conclusions	82
		Key terms	82
		Further reading	83
ole E	4	Social behavior	84
d _e ^E	4	Social behavior Social context and social behavior	84
obs ^{SC}	4		
nto F	4	Social context and social behavior	86
	4	Social context and social behavior Values	86 92
	4	Social context and social behavior Values Social cognition	86 92 99
	4	Social context and social behavior Values Social cognition Culture as a social psychological construct	86 92 99 105
	4	Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions	86 92 99 105 108
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms	86 92 99 105 108 109
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading	86 92 99 105 108 109 109
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality	86 92 99 105 108 109
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions	86 92 99 105 108 109 109
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character	86 92 99 105 108 109 109 110
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character The person in context	86 92 99 105 108 109 109 110 112 112 116
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character	86 92 99 105 108 109 109 110 112 112 116 117
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character The person in context Self in social context Some non-western concepts	86 92 99 105 108 109 109 110 112 112 116 117
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character The person in context Self in social context Some non-western concepts Ubuntu in Africa	86 92 99 105 108 109 110 112 112 116 117 119 121
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character The person in context Self in social context Some non-western concepts Ubuntu in Africa Indian conceptions	86 92 99 105 108 109 110 112 112 116 117 119 121
		Social context and social behavior Values Social cognition Culture as a social psychological construct Conclusions Key terms Further reading Personality Trait dimensions "Big Five" dimensions Other trait traditions National character The person in context Self in social context Some non-western concepts Ubuntu in Africa	86 92 99 105 108 109 110 112 112 116 117 119 121 125

		Contents	ix
	Key terms		131
	Further reading		131
6	Cognition		132
	The historical legacy		133
	General intelligence		135
	The notion of "g"		135
	Comparative studies		136
	Indigenous approaches		141 144
	Cognitive styles Cognition East and West		147
	Contextualized cognition		150
	Conclusions		155
	Key terms		156
	Further reading		156
7	Emotion		157
	Dimensional approaches		161
	Emotion and language		163
	Emotion components		169
	Facial expressions		174
	Conclusions		177
	Key terms		177 178
	Further reading		178
8	Language		179
	Linguistic relativity		180
	Coding and categorization of color		183
	Spatial orientation		190
	Universality in language Conclusions		195 198
	Key terms		199
	Further reading		199
9	Perception		201
	Historical roots		202
	Sensory functions		204
	Perception of patterns and pictures		206
	Visual illusions		208
	Depth perception		210 214
	Categorization Face recognition across ethnic groups		214

X

Contents

	Conclusions	218
	Key terms	219
	Further reading	219
Part II	Relationships between behavior, culture and biology	221
10	Contributions of cultural anthropology	223
	Conceptions of culture	224
	Cultural evolution	229
	Cultural relativism	230
	Cultural universals	231
	Ethnography	231
	Ethnographic fieldwork	232
	Ethnographic archives	234
	Cognitive anthropology	237
	Religion	242
	Conclusions	246
	Key terms	247
	Further reading	247
11	Contributions of evolutionary biology	249
	Natural and sexual selection	250
	Natural selection	250
	Sexual selection	255
	Adaptation	257
	Pleiotropy, spandrels and exaptations	258
	Ethology	260
	Evolutionary psychology	262
	Models of cultural transmission	265
	Conclusions	270
	Key terms Further reading	271
	Further reading	27
12	Methodology and theory	273
	Internal and external context	274
	Analyzing external context and its consequences	27
	Analyzing internal context	278
	Cultural invariance and cultural specificity	28
	Relativism	283
	Cultural psychology	284
	Indigenous psychology Universalism	286
	Distinguishing between culture level and individual level	288

		Contents	xi
	Psychological organization of cross-cultural differences		296
	Prospects		298
	Conclusions		302
	Key terms		303
	Further reading		303
Part III	Applying research findings across cultures		305
13	Acculturation		307
	Definitions and framework		308
	Acculturating groups		310
	Acculturation framework		312
	Theoretical models and perspectives		314
	Affective perspectives		314
	Behavioral perspectives		315 316
	Cognitive perspectives Developmental perspectives		318
	Personality and individual factors		319
	Acculturation processes		320
	Acculturation strategies		320
	Dimensions of acculturation		323
	Acculturation outcomes		324
	Psychological and sociocultural adaptation		324
	School adjustment		326
	Work adaptation		327 328
	Methodological issues Assessment of acculturation		329
	Measuring acculturation strategies		330
	Design of acculturation studies		331
	Conclusions		333
	Key terms		335
	Further reading		335
14	Intercultural relations		336
	Intercultural strategies		337
	Multiculturalism		339
	Multiculturalism policies		340
	Multicultural ideology		341
	Multiculturalism hypothesis		344
	Central theories		347
	Contact theory		347
	Ethnocentrism theory		348

Contents

	Key concepts	349
	Stereotypes	351
	Prejudice	352
	Discrimination	355
	Conclusions	356
	Key terms	356
	Further reading	356
15	Intercultural communication and training	358
	Intercultural communication	359
	Intercultural communication problems	359
	Theories of intercultural communication	362
	Sojourners	364
	Sojourner adjustment	365
	Intercultural personality	366
	Intercultural competence	368
	Sojourner effectiveness	369
	Intercultural training Conclusions	373
		378
	Key terms	380
	Further reading	380
16	Work and organizations	381
	Organizational structure	
	Organizational Structure	382
	Organizational culture	382 385
	Organizational culture	385
	Organizational culture Work values	385 387
	Organizational culture Work values Managerial behavior	385 387 390
	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context	385 387 390 390
	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation	385 387 390 390 393
	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction	385 387 390 390 393 396 396 401
	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions	385 387 390 390 393 396
	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms	385 387 390 390 393 396 396 401
	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions	385 387 390 390 393 396 401 403
17	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms	385 387 390 390 393 396 396 401 403 404
17	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms Further reading	385 387 390 390 393 396 396 401 403 404
17	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms Further reading Health	385 387 390 390 393 396 401 403 404 404
17	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms Further reading Health Some definitions and conceptualizations	385 387 390 390 393 396 396 401 403 404 404
17	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms Further reading Health Some definitions and conceptualizations Psychopathologies across cultures	385 387 390 390 393 396 396 401 403 404 404
17	Organizational culture Work values Managerial behavior Leadership styles Decision making Psychological variables in the work context Motivation Job satisfaction Conclusions Key terms Further reading Health Some definitions and conceptualizations Psychopathologies across cultures Biases in the classification system of mental disorders	385 387 390 390 393 396 401 403 404 404 405 407 409 411

		Contents	xiii
	Disorders of schizophrenia		415
	Depression		417
	Culture-bound syndromes		420
	Psychotherapy		422
	Indigenous psychotherapies		423
	Cross-cultural psychotherapy		425
	Multicultural psychotherapies		426
	Positive mental health		427
	Health behavior		429
	Poverty, hunger and malnutrition		430
	Infant and child survival		431
	Sexually transmitted diseases and HIV/AIDS		432
	Malaria		434
	Ecology, population and health		435
	Fertility behavior		435
	Health consequences		437
	Conclusions		438
	Key terms		439
	Further reading		439
18	Culturally informed and appropriate psychology		441
	Culturally informed psychology		442
	Impact of western psychology		442
	Indigenous psychologies		447
449	Culturally appropriate psychology		454
	National development		455
	Conclusions		460
	Key terms	**	460
	Further reading		460
	Epilogue		462
	Key terms		465
	Bibliography		477
	Author index		592
	Subject index		617