

# SUMMARY OF CONTENTS

CONTENTS	xi
ACKNOWLEDGMENTS	xix
PREFACE	xxi
INTRODUCTION	
The Lawyer as Writer: Applying Legal Writing Theory to Law Practice	xxiii
<b>PART I</b>	
<b>ANALYSIS DEVELOPMENT</b>	
<b>Generating and Evaluating Legal Ideas</b>	1
CHAPTER 1	
Analyzing Legal Questions	3
CHAPTER 2	
Cross-Decision Interpretive Analysis	13
<b>PART II</b>	
<b>THE DRAFTING STAGE</b>	
<b>Moving from Generating Ideas to Presenting Them</b>	29
CHAPTER 3	
Using the Preliminary Drafting Stage: Understanding the Writing Process	31
CHAPTER 4	
Predictive Writing	41
CHAPTER 5	
Persuasive Writing	71
CHAPTER 6	
Fundamentals of Agreement Drafting	101
<b>PART III</b>	
<b>THE FINALIZING PHASE</b>	
<b>Perfecting the Presentation</b>	115
CHAPTER 7	
Refining and Editing Legal Writing	117

CHAPTER 8	
Working with Feedback	135
<b>APPENDICES</b>	141
APPENDIX 1	
Illustration of Cross-Decision Interpretive Analysis	143
APPENDIX 2	
Illustration of Handling Legal Ambiguities in Different Documents	155
APPENDIX 3	
Samples of Predictive Writing	161
APPENDIX 4	
Sample of Persuasive Writing	179
APPENDIX 5	
Sample Agreement	189
INDEX	199