

CONTENTS—SUMMARY

<i>Table of Cases</i>	xxix
<i>Table of Statutes and Statutory Instruments</i>	xxxiii
<i>Table of Codes</i>	xxxv
<i>Table of International Conventions and Model Laws</i>	xxxvii
<i>Table of EC Treaties and Legislation</i>	xlvi
<i>Table of Uniform Rules, Uniform Trade Terms, Restatements and Model Forms</i>	xlix
<i>Table of Other Documents</i>	liii
<i>Table of Abbreviations</i>	lv
<i>Introduction</i>	lix
<i>Introductory Reading</i>	lxi

I GENERAL PRINCIPLES

1. The Nature, History and Sources of Commercial Law	3
2. The Conflict of Laws in Commercial Transactions	57
3. International Law as It Affects Private Law Conventions Governing Cross-border Commercial Transactions	89
4. Comparative Law and Its Relevance to Transnational Commercial Law	133
5. The Harmonization of Commercial Law: Instruments and Institutions	191
6. The Harmonization Process	215

II A VIEW THROUGH ILLUSTRATIVE CONTRACTS AND HARMONIZING INSTRUMENTS

7. International Sales and the Vienna Sales Convention	255
8. Agency and Distribution	317
9. International Bank Payment Undertakings	347
10. Financial Leasing: the 1988 UNIDROIT Convention and the UNIDROIT Draft Model Law	389

11. Receivables Financing: the UNIDROIT Convention on International Factoring and the United Nations Convention on the Assignment of Receivables in International Trade	405
12. International Interests in Mobile Equipment and the Cape Town Convention and Aircraft Protocol: Adding a New Dimension to International Law-making	433
13. Transactions in Securities	471
III HARMONIZATION OF GENERAL CONTRACT LAW	
14. Restatements of Contract Law	505
IV TRANSNATIONAL INSOLVENCY	
15. Harmonization and Co-operation in Cross-border Insolvency	541
V INTERNATIONAL DISPUTE RESOLUTION	
16. International Civil Procedure	581
17. International Commercial Arbitration	621
VI RECURRENT ISSUES OF HARMONIZATION	
18. The Sphere of Application of a Convention; the Role of the Conflict of Laws; Determining the Connecting Factor; Co-existence and Conflicts of Instruments	687
19. Uniformity in Transnational Commercial Law	701
20. Getting to Yes: Practical and Political Problems of Harmonization	729
<i>Index</i>	741